



Microland modernizes the productivity infrastructure for more than 250 US Federal and State agencies

Microland's client is a Fortune 50 American multinational technology company, with a global user base. The client develops, manufactures, licenses, supports and sells computer software, consumer electronics, personal computers, and related services and is one of the Top 3 biggest cloud providers in the world.

The client was looking for a high impact IT consulting partner in US to help them migrate their Government Cloud customer accounts from on-premise workloads to Microsoft 365, as a part of their flagship global adoption program. The Client's end customers include State and Local Governments, Federal and Defense organizations who are adopting cloud services. Given the critical nature and the migration environment's complexity, they needed a partner with extensive experience in migrating environments at scale.

The Client expected Microland to own the complete Microsoft 365 migration lifecycle including onboarding customers, proof-of-concept, migration tools support, velocity migration, bug fixing, and post migration support in the Government Cloud environment.

The program was successfully executed, using Microland's proprietary migration framework and a highly skilled team of US based senior consultants and subject matter experts with right security clearances and proven skills on the Government Cloud environment.

Key outcomes included:

- Migrating 200,000+ seats annually
 - Onboarding and migrating 50+ new Government customers annually over last few years
 - Migrating key workloads to Microsoft 365: Exchange, Gmail, Gdrive, Fileshare, Groupwise and Notes, with 99.9% migration success ratio
 - Automating deployment of servers into a custom migration environment in Azure sovereign clouds, and securing the environment
 - Achieving 100% KPI every month, with continuous focus on automation, quality, and process improvement during the end-to-end migration lifecycle
 - Maintaining GREEN state throughout, and ranked as one of the Top performing technology partners for the client
- ✓ **5 years of service**
 - ✓ **1 Million+ US Gov & Defense accounts migrated**
 - ✓ **250+ GCC & GCC High customers migrated**
 - ✓ **24/5, fully operational M365 migration factory**

Microland's Migration team went above and beyond to deliver exceptional customer experience by providing value-added services that included:

- Obtaining CompTIA Security+ and Azure AZ-900 certifications in a very short timeframe to enable migrations for a key Defense customer
- Developing several custom reports and migration scripts to fix gaps in the client's existing migration framework and processes for GCC and GCC High customers

Microland provided flexibility to an otherwise rigid process and effected the transformation working closely with the client teams. Another testament to the power of capability and collaboration.

About Microland

Microland's delivery of digital is all about making technology do more and intrude less. As we help enterprises move to nextGen technologies, we make sure this embrace of brilliance is predictable, reliable and stable. Incorporated in 1989 and headquartered in Bengaluru, India, Microland comprises more than 4,500+ digital specialists across offices and delivery centers in Asia, Australia, Europe, Middle East and North America.